

# Burgess Chambers & Associates, Inc.

## Institutional Investment Advisors

www.burgesschambers.com

June 30, 2021

## **Boynton Beach Police Pension Fund**

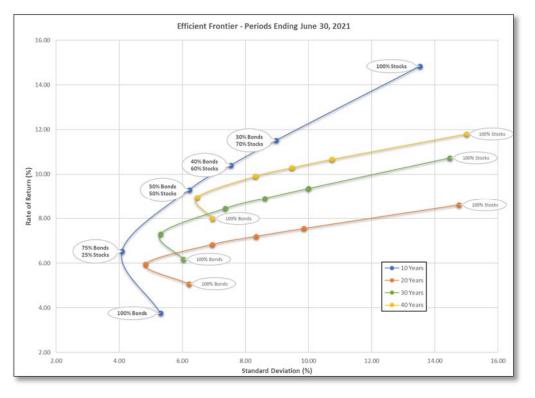
Investment Performance Period Ending June 30, 2021



Boynton Beach Police Pension Fund BCA Market Perspective © The Impact of Low Interest Rates Larry Cole and Mitchel Brennan July 2021

Interest rates continue to remain near historically low levels despite the improving economy and the recent signs of inflation increasing at an alarming rate. As of the date of this writing, the 10-year Treasury has dipped below 1.4% and the Federal Reserve has signaled that they intend to keep short term rates low into late 2022 and possibly 2023. With this backdrop, is there a place for bonds in your portfolio?

The chart to the right shows the returns and risk levels (standard deviation) associated with various asset allocation targets over the past 10, 20, 30 and 40-year periods. The yellow line shows data for the past 40 years (June 30, 1981 – June 30, 2021). During this period, stocks (S&P 500) returned 11.81% per year with a standard deviation of 15.01% (higher standard deviation = more volatility). A mix of 70% stocks and 30% bonds for the same period produced an annual return of 10.67% (90% of the stock market return) with 28% less volatility (standard deviation of 10.74%).



The blue line in the chart looks at the most recent 10-year period (June 30, 2011 - June 30, 2021) which has been dominated by historically low interest rates. A 100% stock portfolio returned 14.84% per year with a standard deviation of 13.53%. A 70% stock/30% bond portfolio returned 11.52% (78% of the stock market return) with a standard deviation of only 8.97% (approximately 34% less volatility than stocks).

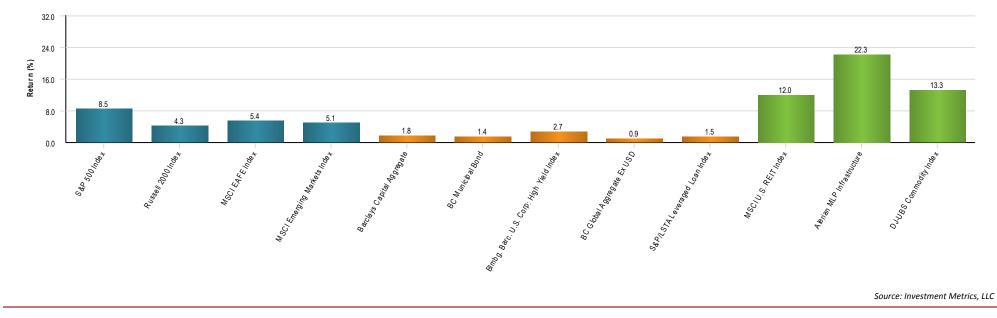
The low interest rate environment of the past several years has pushed a significant amount of money into stocks that might otherwise be in bonds or CDs. But even with this "distortion" or "risk-on" trade, the data indicates that some bond exposure, even in this low rate environment, can significantly reduce the overall volatility of your portoflio while still allowing most investors to reach their investment objectives. The reason for this is the negative correlation between stocks and most bonds. Put another way, bonds act as a "shock absorber" when the stock market declines, smoothing the ride over the long term. While the data would indicate it might be appropriate to lower bond exposure in order to make more aggressive return objectives, bonds can still play a significant role in lowering the overall volatility of your portfolio.

Disclosure: All expressions of opinion reflect the judgment of the author as of the date of publication and are subject to change. Content should not be regarded as a complete analysis of the subjects discussed or as personalized investment advice. All investment strategies have the potential for profit or loss. References to market performance in publications do not represent the returns achieved by Burgess Chambers & Associates or any of its advisory clients.

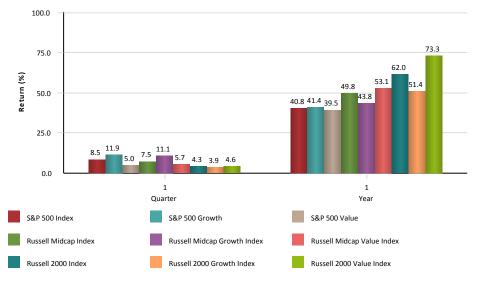
### **Quarterly Market Summary**

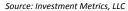
June 30, 2021

#### **1** Quarter Performance



#### **US Market Indices Performance**







**US Market Sector Performance** 

Return (%)

0.0

-25.0

S&P 500 Financials

S&P 500 Utilities

#### 51.4 49.4 48.548.4 11.6 1 <sup>11.3</sup>\_8.4 8.4\_4.5 15.8 10.7 6.9 -0.4 1 1 Quarter Year S&P 500 Consumer Discretionary S&P 500 Consumer Staples S&P 500 Energy S&P 500 Health Care S&P 500 Industrials S&P 500 Information Technology S&P 500 Telecom Services S&P 500 Materials

61.8

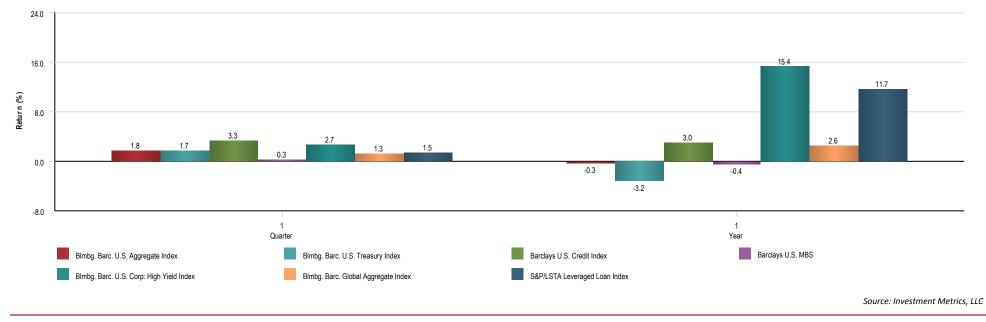
Source: Investment Metrics, LLC

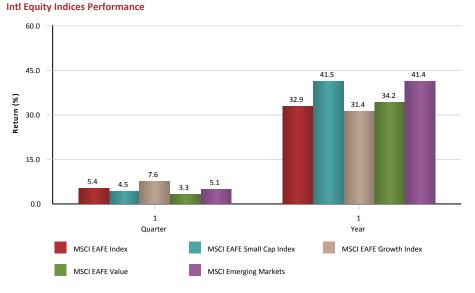
Copyright © 2018 II



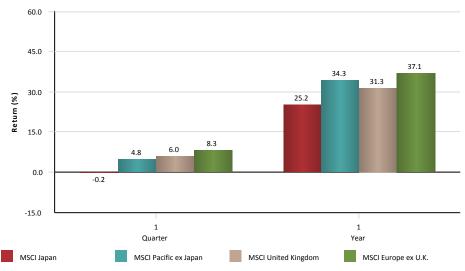
### **Quarterly Market Summary**

#### **Fixed Income Market Sector Performance**





#### Intl Equity Region Performance



Source: Investment Metrics, LLC

Copyright © 2018 li

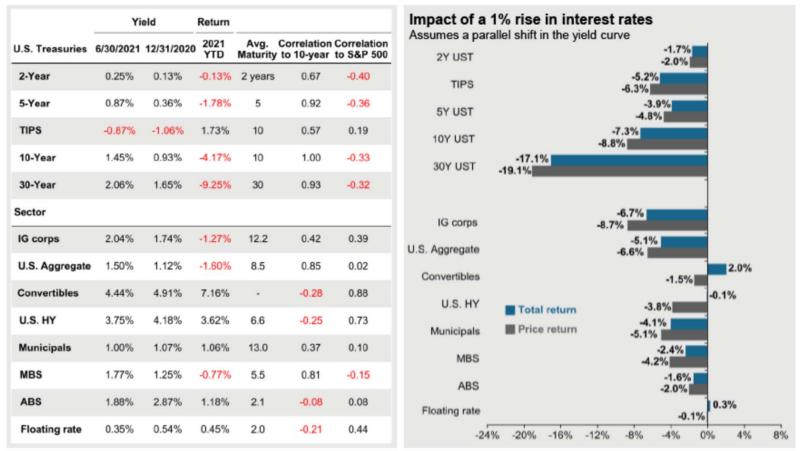


Source: Investment Metrics, LLC

#### Boynton Beach Police Pension Fund Total Fund Investment Summary June 30, 2021

During the first four months of 2021, investors focused their attention on inflation and interest rates. However, when Janet Yellen stated that inflation is expected to be transitory, the 10-Year U.S. Treasury retreated to 1.37% from a recent high of 1.74%.

While most fixed income instruments suffered a loss during the first half of 2021, it should be noted that convertible securities gained 7.16% along with a healthy number of new issuances that totaled \$51 billion through 5/31/21.



Source: JPMorgan Asset Management

#### Boynton Beach Police Pension Fund Total Fund Investment Summary June 30, 2021

- For the quarter, the Fund was up +5.4% gross (or +5.3% net; \$7.0 million), similar to the Policy Benchmark (+5.7%). The best performing asset category was the Russell 1000 Index (+8.5%).
- For the one-year period, the Fund experienced a market-based gain of \$25.7 million or +23.3% gross (+22.5% net), close behind the Policy Benchmark (+23.9%). The best performing asset category was Multi-Asset Core (+36.1%).
- For the three and five-year periods, the Fund earned +10.0% and +9.3% net, respectively.

#### **BCA Recommendations**

• Rebalance international equity by liquidating \$4,500,000 from Russell Multi-Asset Core fund and purchase additional shares of the Russell 1000 Index fund. This recommendation was completed on August 30, 2021.

#### Boynton Beach Police Pension Fund Total Fund Investment Policy Review June 30, 2021

Total Fund annualized three-year performance achieved the Policy Benchmark. Total Fund annualized three-year performance ranked in the top 40th percentile of the universe. Total Fund annualized three-year performance (gross) achieved the +7.25% actuarial assumption rate. Total Fund annualized five-year performance achieved the Policy Benchmark. (+10.0% vs. +11.0%) Total Fund annualized five-year performance ranked in the top 40th percentile of the universe. Total Fund annualized five-year performance (gross) achieved the +7.25% actuarial assumption rate.

Russell Large Cap Defensive Equity annualized three-year performance achieved the Russell 1000 benchmark. Russell Large Cap Defensive Equity annualized five-year performance achieved the Russell 1000 benchmark.

Multi Asset Core annualized three-year performance achieved the multi-asset benchmark. Multi Asset Core annualized five-year performance achieved the multi-asset benchmark. (+11.4% vs. +12.2%)

Multi Mgr Bonds annualized three-year performance achieved the fixed income benchmark. Multi Mgr Bonds annualized three-year performance ranked in the top 40th percentile of the universe. Multi Mgr Bonds annualized five-year performance achieved the fixed income benchmark. Multi Mgr Bonds annualized five-year performance ranked in the top 40th percentile of the universe.

Real Estate Equity's annualized three-year performance achieved the real estate benchmark. Real Estate Equity's annualized five-year performance achieved the real estate benchmark.

## PFIA Compliant

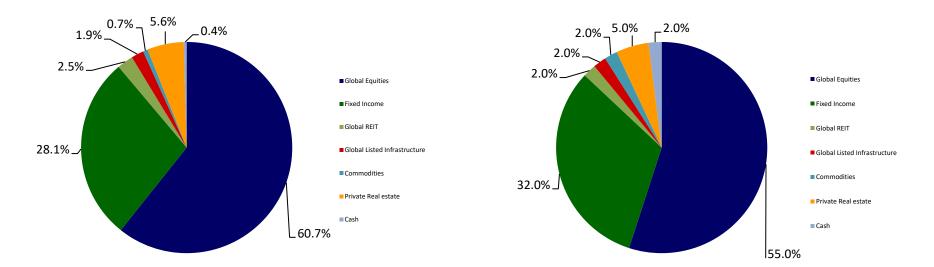
Investments in equity securities were **60.7%** which did not exceed 70% of Fund's assets at market value. Foreign equity investments were **25.4%** (at market) and did not exceed the 25% of the total Fund's assets at market. Asset allocation among fixed income was **28.1%** (at market) within the 25% minimum limitation. Asset allocation among alternatives was **10.7%** (at market) within the 20% maximum limitation.

Yes	No
	$\boxtimes$
	$\boxtimes$
$\mathbb{X}$	
$\boxtimes$	
$\boxtimes$	

### Boynton Beach Police Pension Fund Investment Performance - Net June 30, 2021

	Quarter	<u>FYTD</u>	One Year	Three Years	Five Years
Total Fund					
Beginning Market Value	128,736,088	111,814,319	108,128,575	99,709,675	84,668,652
Contributions	-1,978,413	653,499	-98,872	-1,697,707	-2,547,724
Gain/Loss	6,922,195	21,212,052	25,650,167	35,667,902	51,558,941
Ending Market Value	133,679,870	133,679,870	133,679,870	133,679,870	133,679,870
Total Fund (%)	5.3	17.9	22.5	10.0	9.3
Policy Benchmark (%)	5.7	17.7	23.9	12.3	11.0

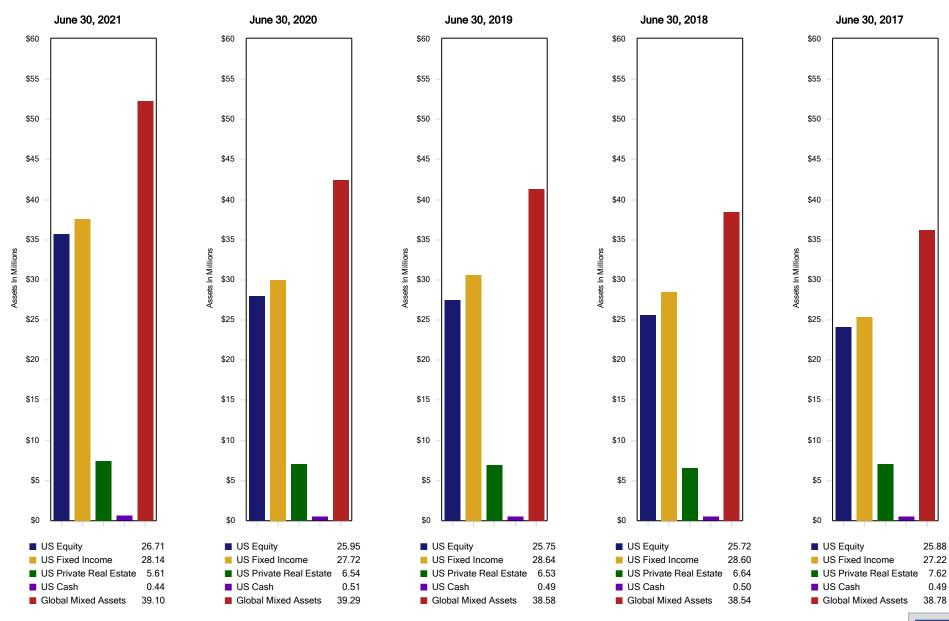
#### Boynton Beach Police Pension Fund Actual vs. Target Asset Allocation June 30, 2021



	MV (\$)	Current	Target	Difference
Global Equities	\$ 81,173,358	60.7%	55.0%	5.7%
Fixed Income	\$ 37,613,228	28.1%	32.0%	-3.9%
Global REIT	\$ 3,289,928	2.5%	2.0%	0.5%
Global Listed Infrastructure	\$ 2,550,652	1.9%	2.0%	-0.1%
Commodities	\$ 967,670	0.7%	2.0%	-1.3%
Private Real estate	\$ 7,502,891	5.6%	5.0%	0.6%
Cash	\$ 582,143	0.4%	2.0%	-1.6%
Total	133,679,870	100.0%	100.0%	0.0%

Total International = 25.4% (This calculation includes foreign equity, REIT, listed infrastructure, and fixed income)

#### Boynton Beach Police Pension Fund Historical Asset Allocation June 30, 2021



BCA

#### Boynton Beach Police Pension Fund Asset Allocation & Performance - Gross June 30, 2021

	Market Value	QTD ROR - Rank	FYTD ROR - Rank	1 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
Total Fund	133,679,870	5.4 (42)	18.4 (74)	23.3 (81)	10.8 (69)	10.1 (79)
Policy Benchmark		5.7	17.7	23.9	12.3	11.0
Russell 1000 Index Fund - SR I	14,252,226	8.5	N/A	N/A	N/A	N/A
Russell Large Cap Defensive Equity (CF)	21,459,109	6.7	25.9	34.4	16.3	15.1
Russell 1000 Index		8.5	30.7	43.1	19.2	18.0
Russell Multi-Asset Core (CF)	52,270,273	6.4	29.8	36.1	10.4	11.4
Multi-Asset Core Composite Index		6.5	26.2	34.0	12.5	12.2
Russell Multi-Manager Bond (CF)	37,613,228	2.6 (8)	0.7 (25)	2.2 (25)	6.6 (17)	3.9 (32)
Fixed Income Benchmark		1.8	-0.9	-0.3	5.3	3.0
Russell Real Estate Equity (CF)	7,502,891	3.5	7.0	7.7	5.8	6.8
Real Estate Benchmark		3.9	7.5	8.0	5.7	6.7
Russell ST Inv Cash Sweep (CF)	582,142	0.0	0.0	0.0	2.5	1.8
ICE BofAML 3 Month U.S. T-Bill		0.0	0.1	0.1	1.3	1.2

#### Boynton Beach Police Pension Fund Asset Allocation & Performance - Net June 30, 2021

	Market Value	QTD ROR - Rank	FYTD ROR - Rank	1 Year ROR - Rank	3 Year ROR - Rank	5 Year ROR - Rank
Total Fund	133,679,870	5.3	17.9	22.5	10.0	9.3
Policy Benchmark		5.7	17.7	23.9	12.3	11.0
Russell 1000 Index Fund - SR I	14,252,226	8.5 (35)	N/A	N/A	N/A	N/A
Russell Large Cap Defensive Equity (CF)	21,459,109	6.6	25.4	33.7	15.7	14.4
Russell 1000 Index		8.5	30.7	43.1	19.2	18.0
Russell Multi-Asset Core (CF)	52,270,273	6.2	29.0	34.9	9.4	10.4
Multi-Asset Core Composite Index		6.5	26.2	34.0	12.5	12.2
Russell Multi-Manager Bond (CF)	37,613,228	2.5	0.5	1.8	6.1	3.4
Fixed Income Benchmark		1.8	-0.9	-0.3	5.3	3.0
Russell Real Estate Equity (CF)	7,502,891	3.1	5.9	6.2	4.3	5.3
Real Estate Benchmark		3.9	7.5	8.0	5.7	6.7
Russell ST Inv Cash Sweep (CF)	582,142	0.0	0.0	0.0	2.5	1.8
ICE BofAML 3 Month U.S. T-Bill		0.0	0.1	0.1	1.3	1.2

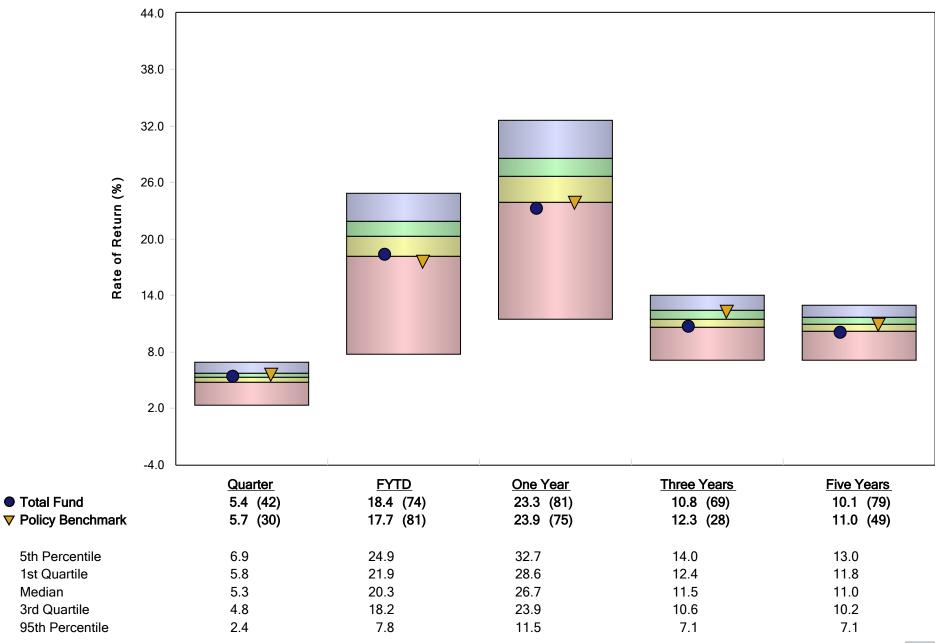
**1 Policy Benchmark (IPS hybrid benchmark objective):** Since 07/2019 is 30% MSCI ACWI + 25% Russell 1000 + 32% BC Aggregate + 2% NAREIT + 2% S&P Global Infrastructure Index + 5% NCREIF Open-End Diversified Core Equity + 2% DJ UBS Commodities + 2% ML 3M T-Bills; prior from March '14 is 30% MSCI ACWI + 25% Russell 1000 + 32% BC Aggregate + 2% NAREIT + 2% S&P Global Infrastructure Index + 5% NCREIF ODCE EQ (NFI ODCE EQ) + 2% DJ UBS Commodities + 2% ML 3M T-Bills; prior from March '14 is 30% MSCI ACWI + 25% Russell 1000 + 32% BC Aggregate + 2% NAREIT + 2% S&P Global Infrastructure Index + 5% NCREIF ODCE EQ (NFI ODCE EQ) + 2% DJ UBS Commodities + 2% ML 3M T-Bills; prior from May'13 48% MSCI ACWI + 35% BC Aggregate + 5% NAREIT + 5% NFI ODCE EQ + 5% DJ UBS Commodities + 2% ML 3M T-Bills; Mar'12 is 34% Russell 1000 + 11% Russell Mid-Cap + 11% MSCI Net EAFE + 4% MSCI Net EAFE + 4% MSCI Net EM + 5% FTSE/NAREIT + 30% BC Aggregate + 5% BC TIPS; from Sep'09 was 34% Russell 1000 + 11% Russell Mid-Cap + 11% MSCI Net EAFE + 4% MSCI Net EM + 5% BC TIPS; from May'05 was 34% Russell 1000 + 16% Russell Mid-Cap + 10% MSCI Net EAFE + 5% Wilshire REIT + 30% LB Interm Aggregate + 5% Lehman Interm TIPS; from Jul'02 was 60% S&P 500 + 35 LB Gov't/Credit.

2 The Multi-Asset Core Composite Benchmark: 75.0% Russell World Cap 50% Hedged Net Index / 5.0% Bloomberg Commodity Index / 5.0% FTSE EPRA/NAREIT Developed Real Estate Index (Net) / 5.0% S&P Global Infrastructure Index Net / 7.0% Barclays U.S. Aggregate Bond Index / 3.0% Barclays U.S. 1-3 Month Treasury Bill Index. This benchmark is appropriate for evaluating the Russell Multi-Asset Core Fund over a 3 to 5 year horizon.

3 Fixed Income Benchmark (IPS fixed income hybrid): Sep'09 is 100% BC Aggregate; from May05 was 100% LB Intermediate Aggregate; from Jun'02 was 100% Lehman Gov't/Credit.

4 Real Estate Benchmark: Since July 2019 is 100% NCREIF Open-End Diversified Core Equity; prior from Sept'09 was 100% NCREIF ODCE EQ (NFI ODCE EQ); prior was 100% NCREIF Index.

#### **Boynton Beach Police Pension Fund** Peer Universe Quartile Ranking June 30, 2021



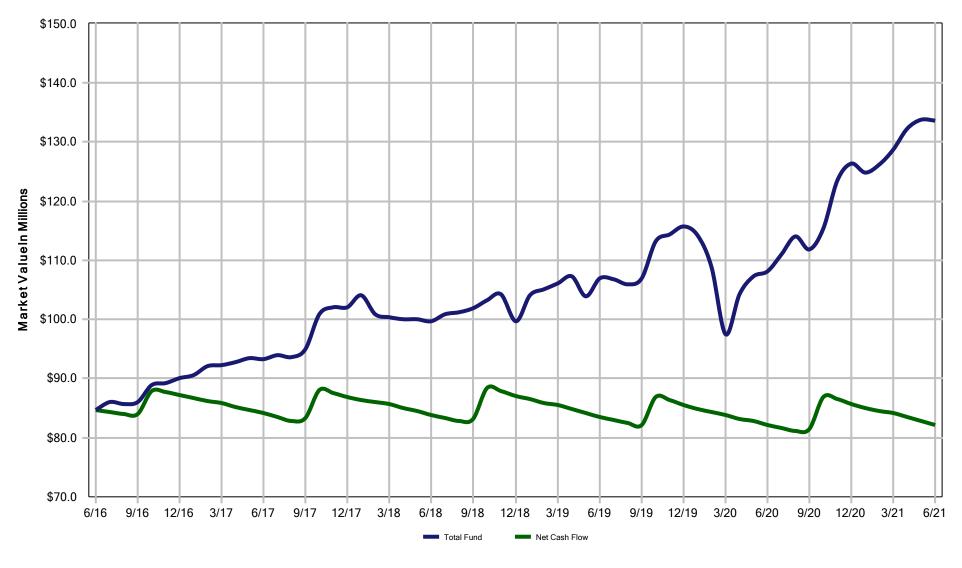
Parentheses contain percentile rankings.

Calculation based on quarterly data.

Median

BCA

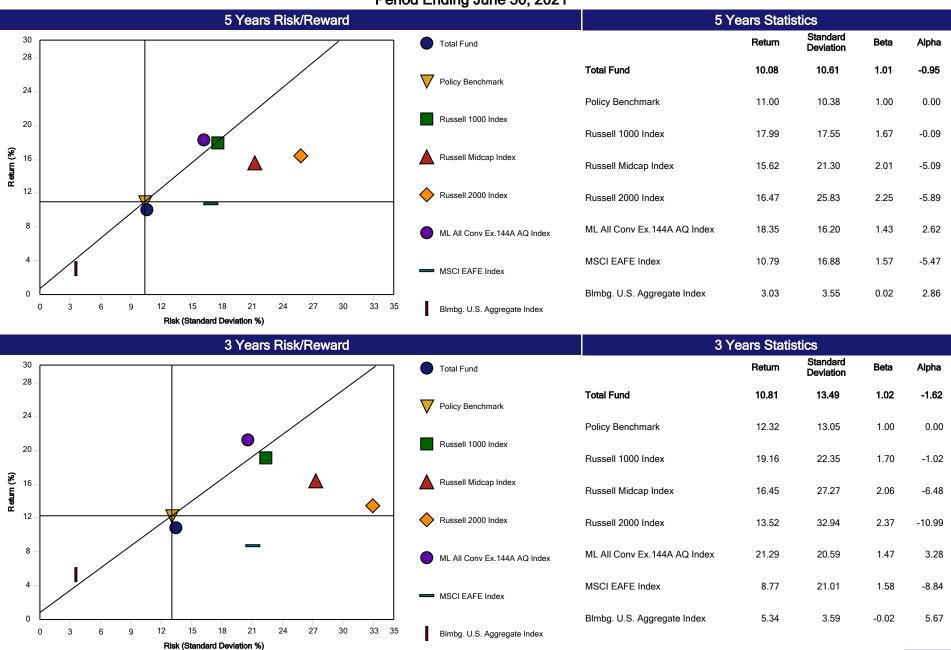
### Boynton Beach Police Pension Fund Growth of Investments July 1, 2016 Through June 30, 2021



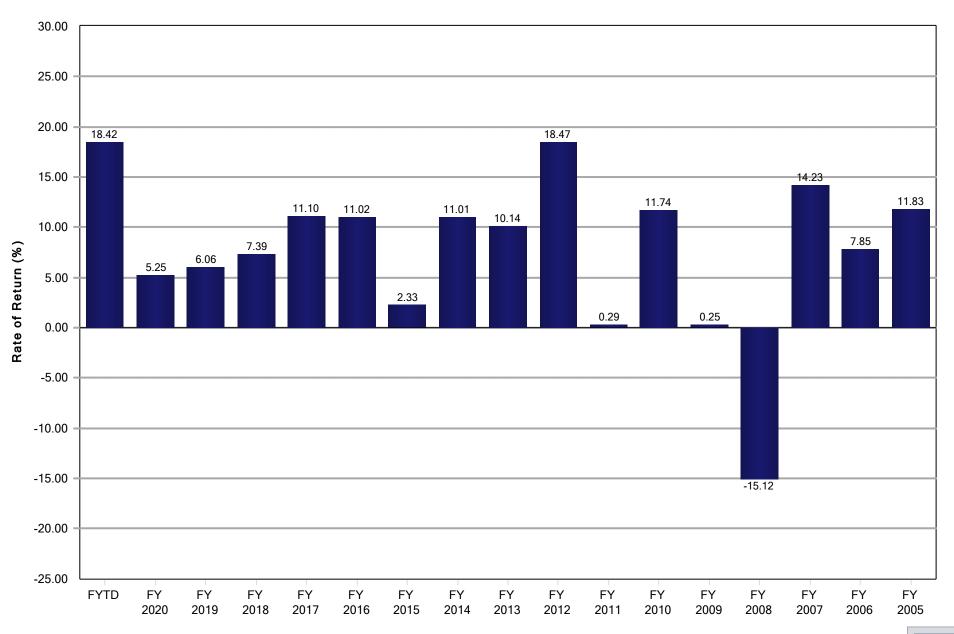
 Beginning MV
 Ending MV
 Annualized ROR

 \$84,668,652
 \$133,679,870
 10.1

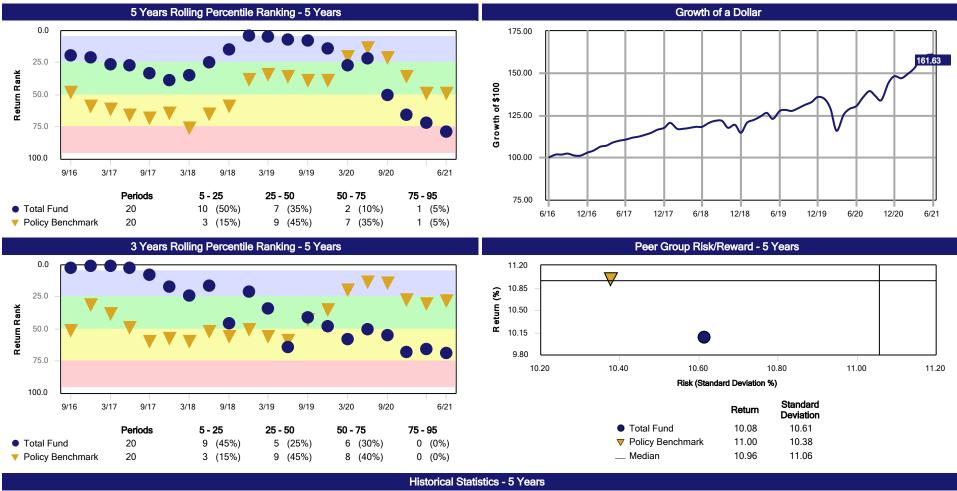
#### Boynton Beach Police Pension Fund Capital Market Line Period Ending June 30, 2021



#### Boynton Beach Police Pension Fund Fiscal Year Rates of Return June 30, 2021



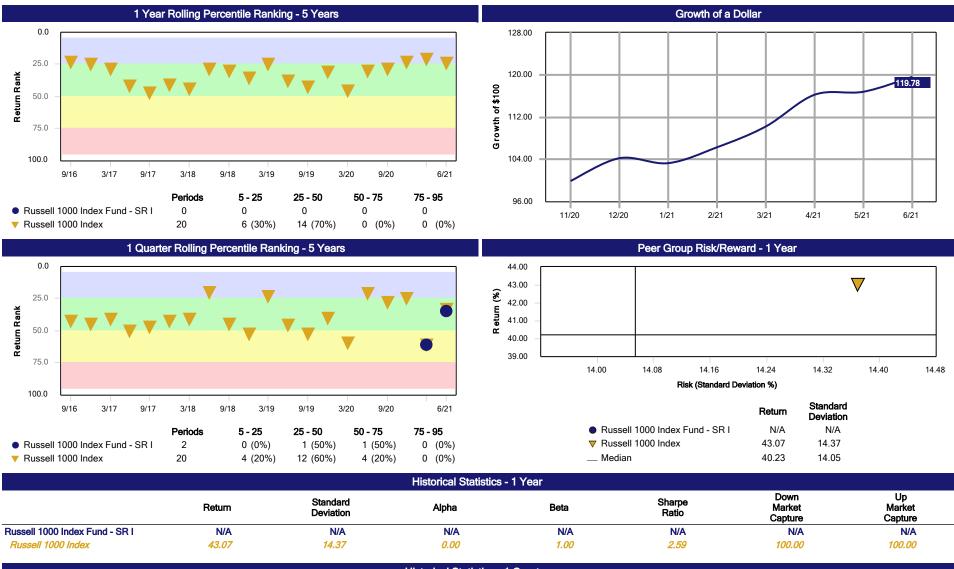
#### Boynton Beach Police Pension Fund Total Fund June 30, 2021



	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Total Fund	10.08	10.61	-0.95	1.01	0.84	102.97	95.38
Policy Benchmark	11.00	<i>10.38</i>	0.00	1.00	<i>0.94</i>	100.00	100.00

Historical Statistics - 3 Years							
	Return Standard Alpha Beta Sharpe Down Deviation Alpha Beta Ratio Capture						
Total Fund	10.81	13.49	-1.62	1.02	0.73	105.95	95.04
Policy Benchmark	12.32	<i>13.05</i>	0.00	1.00	<i>0.85</i>	100.00	100.00

#### Boynton Beach Police Pension Fund Russell 1000 Index Fund - SR I June 30, 2021



Historical Statistics - 1 Quarter							
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Russell 1000 Index Fund - SR I	8.50	2.02	-0.01	1.00	1.38	N/A	99.64
Russell 1000 Index	<i>8.54</i>	2.01	0.00	1.00	<i>1.38</i>	N/A	100.00

#### Boynton Beach Police Pension Fund Russell Large Cap Defensive Equity (CF) June 30, 2021

250.00

200.00

150.00

100.00

50.00

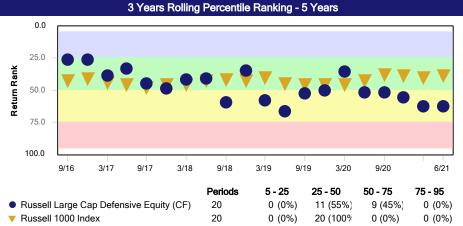
6/16

12/16

6/17

12/17





Peer Group Risk/Reward - 5 Years

12/18

6/19

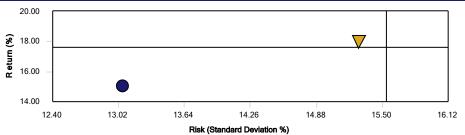
12/19

6/20

12/20

6/18

Growth of a Dollar



	Return	Standard Deviation
<ul> <li>Russell Large Cap Defensive Equity (CF)</li> </ul>	15.08	13.06
Russell 1000 Index	17.99	15.28
Median	17.60	15.54

Historical Statistics - 5 Years

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Russell Large Cap Defensive Equity (CF)	15.08	13.06	0.03	0.84	1.05	85.61	84.65
Russell 1000 Index	<i>17.99</i>	<i>15.28</i>	0.00	1.00	<i>1.08</i>	100.00	100.00

Historical Statistics - 3 Years							
Return Standard Alpha Beta Sharpe Down Up Deviation Alpha Beta Ratio Capture Capture							
Russell Large Cap Defensive Equity (CF)	16.32	15.92	0.33	0.83	0.94	84.68	84.72
Russell 1000 Index	<i>19.16</i>	<i>18.84</i>	0.00	1.00	<i>0.95</i>	100.00	100.00

201.83

6/21

#### Boynton Beach Police Pension Fund Russell Multi-Asset Core (CF) June 30, 2021

200.00

150.00

100.00

50.00

6/16

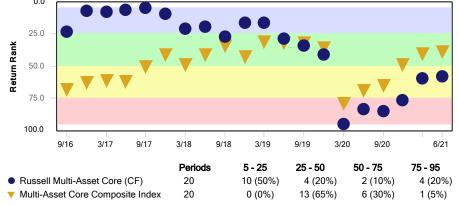
12/16

6/17

12/17

Growth of \$100





Peer Group Risk/Reward - 5 Years

12/18

6/19

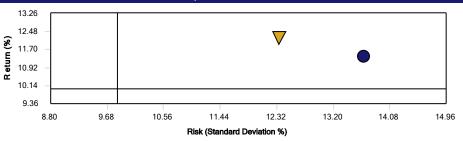
12/19

6/20

12/20

6/18

Growth of a Dollar



	Return	Standard Deviation
<ul> <li>Russell Multi-Asset Core (CF)</li> </ul>	11.43	13.68
Multi-Asset Core Composite Index	12.23	12.35
Median	10.01	9.84

Historical Statistics - 5 Years							
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Russell Multi-Asset Core (CF)	11.43	13.68	-1.62	1.09	0.77	109.36	101.83
Multi-Asset Core Composite Index	<i>12.23</i>	<i>12.35</i>	0.00	1.00	<i>0.90</i>	100.00	100.00

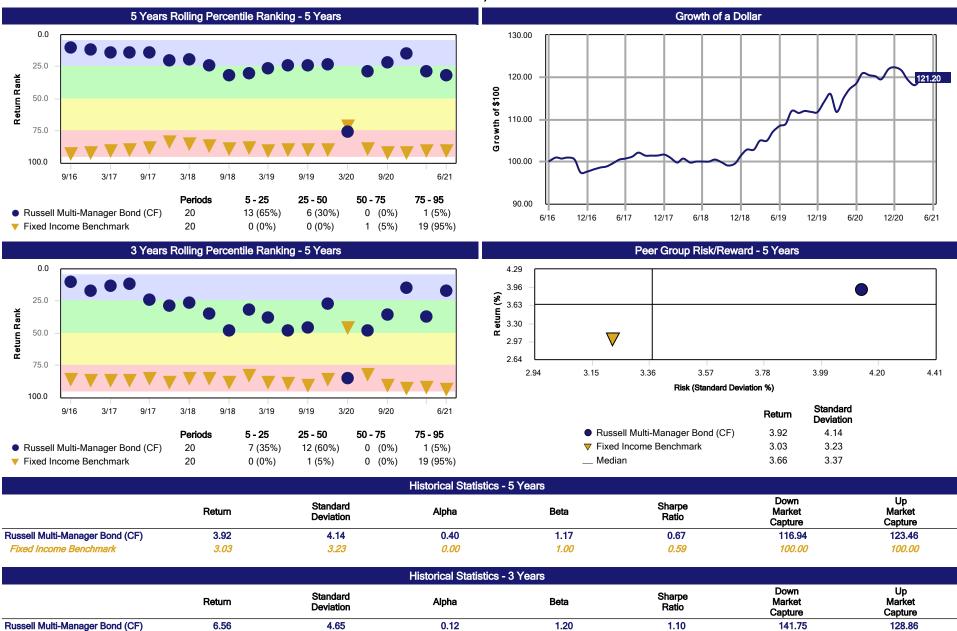
Historical Statistics - 3 Years								
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture	
Russell Multi-Asset Core (CF)	10.40	17.20	-2.90	1.11	0.58	114.30	101.82	
Multi-Asset Core Composite Index	<i>12.50</i>	<i>15.34</i>	0.00	1.00	0.76	100.00	100.00	

171.82

6/21

#### Boynton Beach Police Pension Fund Russell Multi-Manager Bond (CF)

June 30, 2021



100.00

1.00

1.17

100.00

0.00

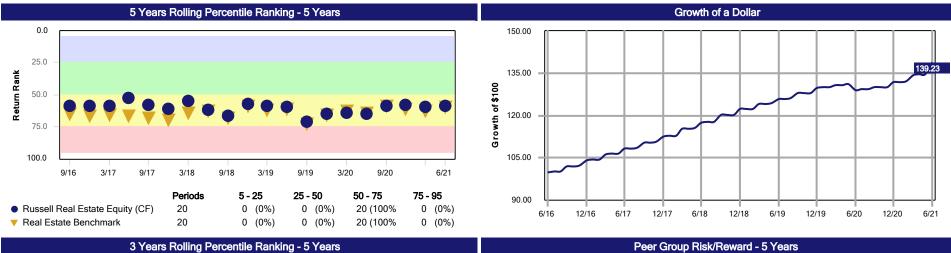
3.44

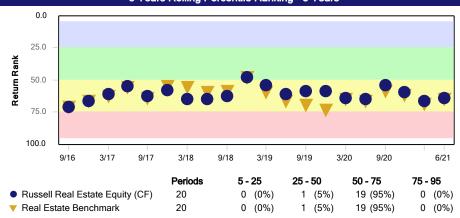
5.34

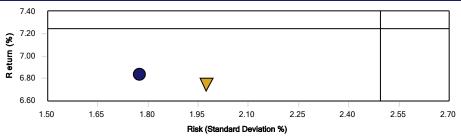
Fixed Income Benchmark

## **Boynton Beach Police Pension Fund** Russell Real Estate Equity (CF)

June 30, 2021







	Return	Standard Deviation
<ul> <li>Russell Real Estate Equity (CF)</li> </ul>	6.84	1.77
Real Estate Benchmark	6.75	1.97
Median	7.25	2.49

Historical Statistics - 5 Years

	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture
Russell Real Estate Equity (CF)	6.84	1.77	0.87	0.88	3.01	78.63	100.28
Real Estate Benchmark	<i>6.75</i>	1.97	0.00	1.00	2.68	100.00	100.00

Historical Statistics - 3 Years								
	Return	Standard Deviation	Alpha	Beta	Sharpe Ratio	Down Market Capture	Up Market Capture	
Russell Real Estate Equity (CF)	5.79	2.13	0.80	0.87	2.02	78.63	99.76	
Real Estate Benchmark	<i>5.69</i>	2.40	0.00	1.00	1.76	100.00	100.00	

#### Boynton Beach Police Pension Fund Glossary June 30, 2021

-ACCRUED INTEREST- Bond interest earned since the last interest payment, but not yet received.

-ALPHA- A linear regressive constant that measures expected return independent of Beta.

-ASSET ALLOCATION- The division of portfolio asset classes in order to achieve an expected investment objective.

-BALANCED UNIVERSES - Public Funds, Endowments & Foundations, Corporate peer groups, and PSN peer groups.

-BETA- A measure of portfolio sensitivity (volatility) in relation to the market, based upon past experience.

-BOND DURATION- A measure of portfolio sensitivity to interest rate risk.

-COMMINGLED FUND- An investment fund which is similar to a mutual fund in that investors are permitted to purchase and redeem units that represent ownership in a pool of securities.

-CONVERTIBLE BONDS - Hybrid securities' that offer equity returns during rising equity markets and improved down-market protection.

-CORE- An equal weighting in both growth and value stocks.

-CORRELATION COEFFICIENT- A measure of how two assets move together. The measure is bounded by +1 and -1; +1 means that the two assets move together positively, while a measure of -1 means that the assets are perfectly negatively correlated.

-GROWTH MANAGER- Generally invests in companies that have either experienced above-average growth rates and/or are expected to experience above-average growth rates in the future. Growth portfolios tend to have high price/earnings ratios and generally pay little to no dividends.

-INDEXES- Indexes are used as "independent representations of markets" (e.g., S&P 500).

-INFORMATION RATIO- Annualized excess return above the benchmark relative to the annualized tracking error.

-LARGE CAP- Generally, the term refers to a company that has a market capitalization that exceeds \$10 billion.

-MANAGER UNIVERSE- A collection of quarterly investment returns from various investment management firms that may be subdivided by style (e.g. growth, value, core).

-MID CAP- Generally, the term refers to a company that has a market capitalization between \$2 and \$10 billion.

-NCREIF - A quarterly time series composite total rate of return measure of investment performance of a large pool of individual commercial real estate properties acquired in the private market for investment purposes only.

-NCREIF ODCE - Open End Diversified Core Equity index which consists of historical and current returns from 26 open-end commingled funds pursuing core strategy. This index is capitalization weighted, time weighted and gross of fees.

-NET- Investment return accounts only for manager fees.

-PROTECTING FLORIDA INVESTMENT ACT (PFIA) - SBA publishes a list of prohibited investments (scrutinized companies).

-RATE OF RETURN- The percentage change in the value of an investment in a portfolio over a specified time period, excluding contributions.

-RISK MEASURES- Measures of the investment risk level, including beta, credit, duration, standard deviation, and others that are based on current and historical data.

-R-SQUARED- Measures how closely portfolio returns and those of the market are correlated, or how much variation in the portfolio returns may be explained by the market. An R2 of 40 means that 40% of the variation in a fund's price changes could be attributed to changes in the market index over the time period.

#### Boynton Beach Police Pension Fund Glossary June 30, 2021

-SHARPE RATIO- The ratio of the rate of return earned above the risk-free rate to the standard deviation of the portfolio. It measures the number of units of return per unit of risk.

-SMALL CAP- Generally refers to a company with a market capitalization \$300 million to \$2 billion.

-STANDARD DEVIATION- Measure of the variability (dispersion) of historical returns around the mean. It measures how much exposure to volatility was experienced by the implementation of an investment strategy.

-SYSTEMATIC RISK- Measured by beta, it is the risk that cannot be diversified away (market risk).

-TIME WEIGHTED (TW) RETURN - A measure of the investments versus the investor. When there are no flows the TW & DOLLAR weighted (DW) returns are the same and vice versa.

-TRACKING ERROR- A measure of how closely a manager's performance tracks an index; it is the annualized standard deviation of the differences between the quarterly returns for the manager and the benchmark.

-TREYNOR RATIO- A measure of reward per unit of risk. (excess return divided by beta).

-UP AND DOWN-MARKET CAPTURE RATIO- Ratio that illustrates how a manager performed relative to the market during rising and declining market periods.

-VALUE MANAGER- Generally invests in companies that have low price-to-earnings and price-to-book ratios and/or above-average dividend yields.



#### Boynton Beach Police Pension Fund Disclosure June 30, 2021

Advisory services are offered through or by Burgess Chambers and Associates, Inc., a registered SEC investment advisor.

Performance Reporting:

1. Changes in portfolio valuations due to capital gains or losses, dividends, interest, income and management fees are included in the calculation of returns. All calculations are made in accordance with generally accepted industry standards.

2. Transaction costs, such as commissions, are included in the purchase cost or deducted from the proceeds or sale of a security. Differences in transaction costs may affect comparisons.

3. Individual client returns may vary due to a variety of factors, including differences in investment objectives, asset allocating and timing of investment decisions.

4. Performance reports are generated from information supplied by the client, custodian, and/or investment managers. BCA relies upon the accuracy of this data when preparing reports.

5. The market indexes do not include transaction costs, and an investment in a product similar to the index would have lower performance dependent upon costs, fees, dividend reinvestments, and timing. Benchmarks and indexes are for comparison purposes only, and there is no assurance or guarantee that such performance will be achieved.

6. Performance information prepared by third party sources may differ from that shown by BCA. These differences may be due to different methods of analysis, different time periods being evaluated, different pricing sources for securities, treatment of accrued income, treatment of cash, and different accounting procedures.

7. Certain valuations, such as alternative assets, ETF, and mutual funds, are prepared based on information from third party sources, the accuracy of such information cannot be guaranteed by BCA. Such data may include estimates and maybe subject to revision.

8. BCA relies on third party vendors to supply tax cost and market values, In the event that cost values are not available, market values may be used as a substitute.

9. BCA has not reviewed the risks of individual security holdings.

10. BCA investment reports are not indicative of future results.

- 11. Performance rankings are time sensitive and subject to change.
- 12. Mutual Fund (MF), Collective Investment Trusts (CIT) and Exchange Traded Funds (ETF) are ranked in net of fee universes.

13. Separately Managed Account (SMA) and Commingled Fund (CF) returns are ranked in gross of fees universes.

14. Composite returns are ranked in universes that encompass both gross and net of fee returns.

15. Total Fund returns are ranked in a gross of fee universe.

16. For a free copy of Part II (mailed w/i 5 bus. days from request receipt) of Burgess Chambers & Associates, Inc.'s most recent Form ADV which details pertinent business procedures, please contact: 315 East Robinson Street Suite #690, Orlando, Florida 32801, 407-644-0111, info@burgesschambers.com.

## Burgess Chambers & Associates, Inc.

Institutional Investment Advisors www.burgesschambers.com

315 East Robinson Street, Suite 690, Orlando, Florida 32801 P: 407-644-0111 F: 407-644-0694